



**MAIDSTONE AREA ESTATE**

**East Hampton.** A privileged setting off Egypt Lane is home to builders own manse designed in 1998 by John Laffey. Sprawling across nearly 3 acres of manicured privacy, a 10,000 sq ft 6 bedroom traditional with tennis awaits with views to the Maidstone beyond. Exclusive, Price Upon Request F# 46411 / WEB# 47839  
Gary DePersia 631.899.0215 cell 516.380.0538 gdp@corcoran.com



**STONE MEADOW FARM**

**East Hampton.** Years in development, "Stone Meadow Farm" is now ready for occupancy. This sensational estate, designed and executed by Haddonfield Development, sprawling across 8 open acres, evinces a passion and pride found in its meticulous detail and craftsmanship. Exclusive, Price Upon Request F# 94415 / WEB# 52610  
Gary DePersia 631.899.0215 cell 516.380.0538 gdp@corcoran.com



**GEORGICA ESTATE BY FARRELL BUILDING COMPANY**

**East Hampton.** Capturing the spirit and inimitable charm of the Hamptons, this stunning 7,000 sq. ft., 7 bedroom traditional with tennis and pool house, exhibits a special style and sophistication on a gorgeous, professionally landscaped 1.5 acres in tony Georgica. Exclusive \$12.5M F# 96351 / WEB# 52844  
Gary DePersia 631.899.0215 cell 516.380.0538 gdp@corcoran.com



**LONG POND**

**Bridgehampton.** This impeccably furnished 7,500 sq. ft. 6 bedroom residence offers breathtaking views. Most rooms enjoy views of the pond. Two 1st floor guest suites make entertaining effortless. A heated Gunite pool and court complete this rare offering. Exclusive, Price Upon Request F# 65430 / WEB# 51856  
Gary DePersia 631.899.0215 cell 516.380.0538

**Gary DePersia, SVP, Associate Broker 516.380.0538**

Equal Housing Opportunity. The Corcoran Group is a licensed real estate broker. Owned and operated by NRT LLC.

# Notes from the Hamptons

Corcoranbroker Gary DePersia prepares for a busy season  
at a close-to-home getaway

by GARY DEPERSIA

It's that time of year again. As I write this in January, I know your holiday ornaments and gifts are hardly put away and your New Year's hangover is just now abating. Nonetheless, while your Palm Beach, St. Barth or Aspen tans and memories are fading, it really is time to think about . . . the Hamptons.

Soon, very soon, you will start to realize that summer 2008 is on its way. You know, "time and tide" and all that. And where will you be this summer? Staying with friends? Or at a small cozy inn . . . listening to your neighbors? There are no Breakers, Isle de France or Little Nells in the Hamptons—never were, never will be—but the good news is that you have options. Lots of them.

Since last fall, those in the know have been grazing our real estate pastures, sorting through the wheat and chaff of sale and rental listings. Many made decisions while many more are just now coming out to resume the search.

Yes, I know we are bombarded each day with news of the real estate market's dire straits. Sales have dropped and prices are down, they say. The mortgage markets and the companies that provide them are a mess, they say. Wall Street bonuses will be way down and that, along with layoffs, will severely impact our market, they say. If so, then why are most of the real estate brokers out here already so busy this year? Simply put, people still want to be here. They are looking and buying and renting. Not just New Yorkers, but lots of Europeans, too. Between now and into June, lots of decisions will be made. Houses will go into contract, leases will be executed and many people will be enjoying another summer in the Hamptons. And many will stay for the fall, winter and spring, savoring the benefits of the East End during the off-season.

So sooner, rather than later, contact me to figure out where you'll be in the summer of 2008. We'll send you our latest sale and rental booklets. Or, for more immediate gratification, go to my personal site, [www.myhamptonhomes.com](http://www.myhamptonhomes.com) to see an assortment of



Gary DePersia

my listings. Also, feel free to visit [www.corcoran.com](http://www.corcoran.com) for the largest and best selection of homes and land for sale, as well as the biggest and most attractive array of rentals.

Don't wait too long. The best rentals go early, and if you're buying, your decorator is going to need time to do his or her thing.

The best reason to look now? Consider this: How many friends do you really have to stay with? ♦