

## THE CORCORAN GROUP

### Gary DePersia

Licensed Associate Real Estate Broker

**To what do you attribute your success in real estate?**

I was fortunate to begin my real estate career 20 years ago with the right agency. At Allan Schneider Associates, the biggest and best firm of its era, I saw the best listings and the best advertising and learned from the best brokers. Add to that the unprecedented rise in the second home luxury real estate market, and I was fortunate enough to be in the right place at exactly the right time, and smart enough to capitalize on that great opportunity.

**What experience do you bring to the table? What distinguishes you from your competitors?**

Twenty years of selling, listing and renting properties in one of the most dynamic real estate markets in the world has given me a wonderful perspective to share with my clients and customers. Couple that with one of the largest marketing strategies on the East End, honed over two decades of experience, allowing me to provide extensive exposure for those sellers listing their properties with me.

**What do you like the most about your job?**

The great diversity of our market ensures that no two days are ever the same. With four full-time assistants working on my behalf, I am seldom in the office, freeing me to service buyers, sellers and renters from Southampton to Montauk and from Sagaponack to Shelter Island. One morning I may be showing my unique \$20 million harborfront listing at the end of East Lake Drive in Montauk, and later that same day opening up my spectacular oceanfront listing on three acres on Dune Road in Quogue. My buyers, sellers and renters come from all walks of life, exposing me to as rich a diversity of experiences as I am exposing them to a great variety of Hamptons real estate.

**Detail for us a new and exciting listing.**

James Michael Howard has outdone himself with

the completion of Mecox Farm. This 12,000-square-foot-plus, fully furnished residence spanning three beautifully landscaped acres overlooking Mecox Bay offers a fortunate buyer the opportunity to move immediately into it and enjoy one of the most exquisitely appointed estates on the market today. Water views from many rooms culminate on the roof deck, which affords vistas out past Mecox Bay to the surf breaking along the ocean beach.

**What do you see as some of the best values out there (neighborhood or specific listings)?**

First and foremost, my listing of a 13,000-square-foot residence on three levels of living space anchoring a nearly three-acre estate at 379 Ocean Road in Bridgehampton for \$18.5 million stands out as an amazing opportunity for the buyer looking for a complete Hamptons

experience in a central location with easy access to everything. With tennis, pool house and extensive landscaping, this fully furnished, seven-bedroom house with finished lower level, outdoor kitchen and broad stone patios will become the quintessential Hamptons estate for one fortunate buyer.

**Tell us something about you that most people don't know.**

Although no one is confusing me with the 1970s Arnold, either early in the morning or late in the afternoon you can generally find me working out at the Sag Harbor Gym, a habit I began in my early teens. Outside of the obvious health benefits, I credit the discipline this imparts with success in all the other endeavors in my life.

**In what field other than real estate could you see yourself . . . and why?**

I can't. One day, they will be prying my cell phone out of my cold, dead hands.

**“One day, they will be prying my cell phone out of my cold, dead hands.”**



3-acre, 13,000 SF +/- Ocean Road 7-bedroom estate with pool, pool house and tennis, Bridgehampton. \$18,500,000. WEB# 27073.



James Michael Howard-designed 12,000 SF +/- fully furnished 7-bedroom bay view estate, Water Mill. \$24,950,000. WEB# 40700.



Dune Road, 9-bedroom oceanfront estate with pool, cabana, tennis, 3.25 acres 13000 SF, Quogue. \$24,950,000. WEB# 34397.

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